

Erik Bjerkelund

Enterprise Application Professional and Technology Explorer

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Introduction

I am passionate about software solutions, the underlying technologies and transcending customer expectations. I am proud to have:

Conceptualized and created an enterprise level software product. Shepherded the product and the company from idea to start-up, through sustained operations and finally resulting in a successful and profitable asset sale.

Managed product development, support and successful company operations during the bootstrap phase and through to operations.

Established trusted partner status with customers by delivering a market-leading technical solution, building a team capable of delivering on-scope, on-time, and on-budget installations, and by providing support that was timely, effective and appreciated. Sold and delivered to major US and Canadian corporations that included ATK Aerospace Group, Southern California Edison and Corix Infrastructure.

Recruited and motivated employees, contractors and partners for product development, company operations, customer delivery and support. Built a team that drove innovative product development while continuing to manage multiple versions of installed product across multiple customers. Worked with the customer base to deliver functional improvements to existing installations and to move them to new versions.

I continue to follow my interests and am always conducting personal projects to investigate technologies and concepts. Current projects focus on the intersection of conversational, collaborative mobile applications and micro-location services; and the use of AI services and human interaction to guide discovery.

Career Highlights

- Lead the opportunity analysis and market strategy, followed by the design, development, and delivery of a commercial mobile Workforce Management System utilized at major utilities. The system has been critical in managing the installation of over 7 million electric, gas and water smart meters in projects generating over \$200 million dollars of revenue.
- Lead a start-up product development firm that delivered market-leading solutions.
- Built the organizational capacity to support and sustain business and customer operations.
- Provided technical leadership in the establishment of a new BC-based utilities outsourcing unit that evolved into Accenture Business Services for Utilities
- Negotiated the sale of intellectual property rights for a corporate asset

Skills

Strategic information technology planning

Systems integration architecture

Technology evaluation

Product development

Project feasibility and development

Project management

Cost estimation, budgeting and financial oversight

Management and co-ordination of project consultants and contractors

Department leadership, team development and staff management

Development and stewardship of client relationships and partnerships

Vendor management

Marketing and investor relations support

Work Experience

Manager of Application Services
Nexus Group of Companies / Corix Group of Companies

2011 - Present

Nexus delivers safe, cost-effective and sustainable water and wastewater utility infrastructure solutions to communities across North America.

In 2024 Corix merged with Southwest Water to form Nexus Water Group.

- Responsible for the strategic direction, growth and sustainment of the software application portfolio across the Corix group of companies
- Responsible for development, deployment and direction of Corix proprietary software systems that deliver robust solutions to customers across North America
- Manage a team of skilled technology specialists

Founding Partner and Chief Technology Officer (CTO)
Kinetix Wireless Ltd.

2002 - 2011

Kinetix Wireless specialized in the development of wireless mobility platforms and wireless and mobile business applications.

- Responsible for product management including identifying customer requirements and product release management
- Responsible for product architecture, development cycle planning, development prioritization, object/component design and security architecture
- Responsible for developing relationships with 3rd party component vendors and incorporating them into an overall product architecture
- Responsible for architectural visioning and technology standards
- Responsible for support and sustainment of the customer base
- Recruited and managed a team of product development and product support specialists

Founding Partner and Director
IT.Evolution Consulting Inc.

2000 - 2007

IT.Evolution delivered project management and technical specialist consulting services to the utilities and public sector markets.

- Responsible for designing and implementing a real-time transaction broker for managing customer credit card payments through a multi-channel service offering.
- Responsible for designing a management layer to overlay a packaged application and provide systems and application management tools and monitoring.
- Responsible for designing and implementing extensions to a packaged application to provide multi-channel customer access to account information and enable real-time rendering of static documents.
- Providing expert guidance and expertise to a project team extending an existing packaged application across additional customer segments.

BC Gas Utility Ltd. 1990 - 2000

A progression of technical leadership positions culminating in Customer Business Systems Manager and a leadership role in the creation of the CustomerWorks business unit.

Petro Canada Products Inc. 1984 - 1988

Education

M.B.A 1998 - 1990
University of British Columbia

B.A.Sc Systems Design Engineering 1979 - 1984
University of Waterloo